



## **WELCOME**

**Start your own campaign** to provide children in Serbia with opportunities for better development and education.

You can make a difference!

This **step-by-step guide** will help you achieve your fundraising goal, but our team is always here to support you too. Email us at <a href="mailto:giving@novakdjokovicfoundation.org">giving@novakdjokovicfoundation.org</a> if you have any questions.



Sometimes doing what you love is all it takes to change the world.

There are so many ways you can leave your mark.

You can run, hike, dance, paint, sing, organise the best birthday party ever, marry the person of your dreams and still **help children in Serbia get a better start in life.** 



## **WRITE YOUR STORY**

Decide on a Campaign Theme



#### WEDDING

Ask wedding guests to donate to your campaign in lieu of gifts.

#### **BIRTHDAY**

Instead of gifts, ask your friends and family to donate for your birthday and help change outcomes of children in Serbia.

#### **SCHOOL**

Start a campaign at your school with students and teachers.



# YOU CAN INVEST IN THEIR FUTURE TODAY...

Just \$75 helps provide educational opportunities for a child, so set your campaign goal today and determine how many children you will impact through your efforts.





100% of your donation goes toward our programs, so every cent you raise helps directly impact the kids who need it the most.



You Can Do Anything To Raise The Money

#### **TWO SERBIAN SISTERS**



Jasmina and Katarina biked
400 km from Vietnam to
Cambodia to raise
money for early childhood
education.

#### **DAMIEN**



Damien decided to give up his

12th birthday and instead asked
for donations.

Thanks to the help from his
friends and family, Damien
managed to fundraise \$350.

#### **JELMER & MILJANA**



They conquered **KILIMANJARO** (5.895m, Tanzania). With this expedition they wanted to help raise awareness around the importance of sports & education in early childhood development.

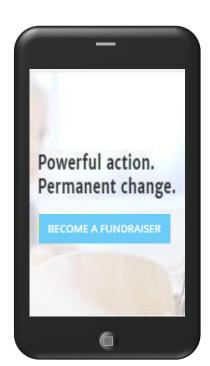
#### STUDENTS FROM NICE



As part of a school assignment 6 students created « KidsPath », an association in partnership with Novak Djokovic Foundation in aim to enable children in Serbia, a better access to preschool education.

## **HOW TO START YOUR CAMPAIGN?**

### Launch your page (click)



- ✓ Click on Become a fundraiser and choose join as individual or create a team
- ✓ Personalize your fundraising page, insert photos and tell your message.
- ✓ **Donate** and inspire others to get involved.
- ✓ Call your family and close friends. They should hear first about your campaign in a personal message. 

  ✓

Dear friends,

By giving every child in Serbia the opportunity to receive a quality preschool education, we are giving them a chance to flourish. To believe that they are worthy of their dreams.

We want to take this chance and help raise funds for Novak Djokovic Foundation & the cause that is so close to our heart. You can help us by making a donation to our campaign.

So let's believe in their dreams together! Thank you for your support.

Your Name



## **COMMUNITY SUPPORT**

- ✓ Share your campaign on social media to reach more people. Tell your story and why this campaign is significant to you.
- ✓ Share on **Facebook, Instagram, LinkedIn** and **Twitter** and tag our social media profiles for more visibility.

The tone of your communication is very important.

Do not always ask for money, instead explain why this campaign is so important to you.

- ✓ **Keep your network updated** about the progress you've made.
- ✓ Continue updating your network and **following up with potential donors**.



## **WE'RE ALMOST THERE**

- ✓ Send all your contacts a **remainder to donate** and when your campaign will be finished.
- ✓ Say **THANK YOU** to everyone who donates.

Dear friend,

Thank you for donating to my Celebrate Children campaign. By making long-term investments in early childhood education programs, we are investing in everyone's future. More importantly, we are investing in dreams.

Thank you for joining me.

Your Name

Click and watch video



## **AFTER YOUR CAMPAIGN**

After your campaign is over, **100% of your donation goes toward our programs**. Then, we'll report back to you with info what your campaign made possible.







We owe our deepest gratitude to everyone who believes, as we do, in every child. You have our thanks, but more importantly, you have theirs.



## **LET'S DO GREAT THINGS TOGETHER!**

Have questions?

NDF team is here to answer any questions you have.

Novak Djokovic Foundation
giving@novakdjokovicfoundation.org