Novak Djokovic Foundation (USA) and Affiliate Consolidated Financial Statements December 31, 2019 and 2018

Novak Djokovic Foundation (USA) and Affiliate

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INDEPENDENT ACCOUNTANT'S REVIEW REPORT

To the Board of Directors of the Novak Djokovic Foundation (USA)

We have reviewed the accompanying consolidated financial statements of Novak Djokovic Foundation (USA) (a nonprofit organization) and affiliate, which comprise the consolidated statement of financial position as of December 31, 2019, and the related consolidated statement of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the consolidated financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement whether due to fraud or error.

Accountant's Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the consolidated financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

Accountant's Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying consolidated financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Supplementary Information

The 2019 supplemental information consisting of consolidating schedules of the statement of financial position, statement of activities and statement of functional expenses is presented for purposes of additional analysis and is not a required part of the basic consolidated financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the consolidated financial statements. The supplemental information has been subjected to the review procedures applied in our review of the basic consolidated financial statements. We are not aware of any material modifications that should be made to the supplemental information. We have not audited the supplemental information and do not express an opinion on such information.

Report on 2018 Financial Statements

The 2018 consolidated financial statements were reviewed by us, in our report dated October 28, 2019. We have not performed any review procedures on the consolidated financial statements since October 28, 2019.

Adoption of New Accounting Pronouncement

As discussed in Note 2 to the financial statements, Novak Djokovic Foundation USA Inc. adopted the Financial Accounting Standards Board's Accounting Standards Update (ASU) No. 2016-14, Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities, as of and for the year ended December 31, 2019. Our opinion is not modified with respect to this matter.

Hoffman Mulligan CPAs, LLF Certified Public Accountants

November 13, 2020 New York, NY



NOVAK DJOKOVIC FOUNDATION (USA) AND AFFILIATE CONSOLIDATED STATEMENTS OF FINANCIAL POSITION As of DECEMBER 31, 2019 AND 2018

<u>ASSETS</u>	<u>2019</u>		<u>2018</u>
Cash and cash equivalents Contributions receivable	\$ 686,106	\$	565,368
Prepaid expenses	2,507		2,507
Auction items inventory	20,000		20,000
Investments at fair value	2,347,047		2,027,743
Total Current Assets	3,055,660		2,615,618
Total Assets	\$ 3,055,660	\$	2,615,618
<u>LIABILITIES AND NET ASSETS</u> LIABILITIES			
Accrued Expenses	\$ 8,035	\$	15,064
Total Current Liabilities	 8,035		15,064
NET ASSETS			
Without donor restrictions	3,047,625		2,600,554
With donor restrictions	 		-
Total Net Assets	3,047,625		2,600,554
Total Liabilities and Net Assets	\$ 3,055,660	\$	2,615,618

NOVAK DJOKOVIC FOUNDATION (USA) AND AFFILIATE CONSOLIDATED STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

2019 (Consolidated)

	Without Donor Restrictions		With Donor Restrictions		<u>2019</u>			<u>2018</u>	
SUPPORT									
Contributions	\$	241,057	\$	-	\$ 241,057		\$	305,685	
Events		1,319			1,319			-	
Total		242,376		-	242,375			305,685	
EXPENSES									
Program		7,290		-	7,290			1,644,676	
Fundraising		28,434		-	28,434			171,762	
General and administrative		99,244		-	99,244			213,555	
TOTAL EXPENSES		134,968		-	134,967			2,029,993	
OTHER INCOME (LOSS)									
Interest income		761		-	761			332	
Unrealized gain on investments		260,824		-	260,824			22,984	
Foreign currencies exchange gains (losses)		78,078		-	78,078			(155,850)	
TOTAL OTHER INCOME (LOSS)		339,663		-	339,663			(132,534)	
CHANGE IN NET ASSETS		447,071		-	447,071			(1,856,842)	
NET ASSETS - Beginning of year		2,600,554		-	2,600,554			4,457,394	
NET ASSETS - End of year	\$	3,047,625	\$	-	\$ 3,047,625		\$	2,600,552	

NOVAK DJOKOVIC FOUNDATION (USA) AND AFFILIATE CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

	<u>2019</u>	<u>2018</u>	
Cash flows from operating activities			
Change in net assets	\$ 447,071	\$ (1,856,841)	
Adjustments to reconcile change in net assets to			
net cash provided by (used) in operating activities:			
Unrealized gain on investments	(263,802)	(22,984)	
Changes in assets and liabilities:			
Contributions receivable	-	50,437	
Accrued expenses	(7,029)	 (18,542)	
Net cash used by operating activities	 176,240	(1,847,930)	
Cash flows from investing activities			
Proceeds on sales of investments	1,319	133,081	
Cash paid for investments	 (56,820)		
Net cash provided (used) by investing activities	 (55,501)	133,081	
Net change in cash and cash equivalents	120,739	(1,714,849)	
Cash and cash equivalents - beginning of year	 565,367	 2,280,217	
Cash and cash equivalents - end of year	\$ 686,106	\$ 565,368	

NOVAK DJOKOVIC FOUNDATION (USA) AND AFFILIATE CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2019

	PROGRAM	FUNDRAISING	GENERAL AND ADMINISTRATIVE	TOTALS
Contributions to NDF Serbia	-	-	-	-
Other Contributions	-	-	-	-
Insurance	-	-	-	-
Bank and credit card fees	-	-	457	457
Salaries and related	-	-	14,492	14,492
Miscellaneous	-	-	414	414
Professional fees	7,290	6,000	76,866	90,156
Public relations	-	14,241	-	14,241
Publication, postage and mailings	-	-	-	-
Subscriptions	-	8,193	7,015	15,208
Travel and related	-	-	-	-
Telephone	-	-	-	-
Computer and software	-	-	-	-
Website costs	-	-	-	-
Totals	\$ 7,290	\$ 28,434	\$ 99,244	\$ 134,968

NOVAK DJOKOVIC FOUNDATION (USA) AND AFFILIATE CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2018

	PROGRAM	FUNDRAISING	GENERAL AND ADMINISTRATIVE	TOTALS
Contributions to NDF Serbia	1,497,048	-	-	1,497,048
Other Contributions	96,746	-	-	96,746
Insurance	-	-	823	823
Bank and credit card fees	-	-	4,858	4,858
Salaries and related	40,681	53,461	53,461	147,603
Miscellaneous	-	5,088	1,769	6,857
Professional fees	-	8,000	133,830	141,830
Public relations	-	91,696	-	91,696
Publication, postage and mailings	-	-	138	138
Subscriptions	-	-	9,612	9,612
Travel and related	1,680	5,355	1,679	8,714
Telephone	-	-	378	378
Computer and software	-	-	10,920	10,920
Website costs	-	12,422	347	12,769
Totals	\$ 1,636,155	\$ 176,022	\$ 217,815	\$ 2,029,992

Note 1: Nature of Operation

Organization

The Novak Djokovic Foundation (USA) and affiliate (The "Foundation") (the "Organization") was incorporated in Delaware on December 21, 2011 to award grants to fund organizations and projects in Serbia and the rest of the world that promote early childhood education and the development of young children who are from disadvantaged backgrounds. The intention is that by investing in these children and helping them to reach their full potential they will be able to bring positive changes to their communities in the future.

The Foundation is exempt from federal and state income taxes under Internal Revenue Code Section 501(c) (3) and New York State Not-for-Profit Corporation Law Section 402.

Note 2: Summary of Significant Accounting Policies

A) Basis of Accounting

The Foundation prepares its consolidated financial statements on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America as applicable to not-for-profit entities.

B) Basis of Presentation

Financial statement presentation follows the Financial Accounting Standards Board Accounting Standards Codification Topic 958 (FASB ASC 958). Under FASB ASC 958 (ASU No. 2016-14), Organization is required to report information regarding its financial position and activities according to two classes of net assets, as applicable: net assets without donor restrictions and net assets with donor restrictions. The classification of net assets and related support, revenue and expenses are based on the presence or absence of donor-imposed restrictions.

These classifications are defined as follows:

Net assets without donor restrictions - Net assets that are not subject to donor-imposed stipulations and are available for the general operations of Organization. All contributions are considered to be available for use without restrictions unless specifically restricted by the donor. Restricted contributions whose restrictions are met within the same fiscal year are reported as contributions without donor restrictions. Similarly, gains and investment income that are limited to specific uses by donor-imposed restrictions are reported as increases in net assets without donor restrictions if the restrictions are met in the same reporting period as the gains and income are recognized. Contributions are recorded at their fair value on the date of receipt. Unconditional promises to contribute are recorded at the fair value of the property to be contributed on the date the promise is made.

Note 2: Summary of Significant Accounting Policies (continued)

B) Basis of Presentation (continued)

<u>Net assets with donor restrictions</u> - Net assets which are subject to donor-imposed stipulations that will either be met by actions of the Organization, by the passage of time, by both actions of Organization and the passage of time, or that neither expires with the passage of time nor can be fulfilled or removed by actions of Organization. Amounts received that are restricted by the donor for use in future periods or for specific purposes are recorded as support with donor restrictions that increases that net asset class. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

C) Principles of Consolidation

The accompanying consolidated financial statements include the accounts of Novak Djokovic Foundation (USA) and its wholly owned affiliate. All significant intercompany balances and transactions have been eliminated in consolidation. The following entities are included in the consolidated financial statements:

Novak Djokovic Foundation (USA) was incorporated in Delaware on December 21, 2011. This is the USA operating foundation that receives contributions mainly from US entities and/or taxpayers but also receives donations from foreign entities and/or taxpayers.

Novak Djokovic Foundation (UK) Limited is registered as a members' limited liability company and was incorporated on March 7, 2012. This is the UK operating foundation that receives contributions mainly from UK entities and/or taxpayers but also receives donations from foreign entities and/or taxpayers. This entity is 100% owned by the Novak Djokovic Foundation (USA).

D) <u>Use of Estimates</u>

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reported period. Actual results could differ from those estimates.

E) Foreign Currencies

Assets and liabilities recorded in foreign currencies are translated at the exchange rate on the balance sheet date. Revenue and expenses are translated at average rates of exchange prevailing during the year. Translation adjustments resulting from this process are recorded in Other Income (Expense) on the Statements of Activities.

F) Cash and Cash Equivalents

Cash and cash equivalents include all monies in banks and highly liquid investments with maturity dates of less than three months.

Note 2: Summary of Significant Accounting Policies (continued)

G) Contributions Receivable

Which include income tax recoverable in relation to donations received under Gift Aid are unconditional promises to give and are recorded as receivables and revenues and are recognized when the promises are made at their net present value. The Foundation determines whether an allowance for doubtful accounts should be provided for pledges receivable. Such estimates are based on management's assessment of the aged basis of its contributions and other sources, current economic conditions, subsequent collections, and historical information. Receivables are written off against the allowance for doubtful accounts when all reasonable efforts have been exhausted.

H) Valuation of Portfolio Investments

US GAAP establishes a hierarchy that prioritizes inputs to valuation methods which the Foundation utilizes for its investments. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (i.e., the "exit price") in an orderly transaction between market participants at the measurement date. The three levels of inputs are:

Level 1 - Unadjusted quoted prices in active markets for identical assets or liabilities that the Foundation has the ability to access.

Level 2 - Observable inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These inputs may include quoted prices for the identical instrument on an inactive market, prices for similar instruments, interest rates, prepayment speeds, credit risk, yield curves, default rates and similar data.

Level 3 - Unobservable inputs for the asset or liability, to the extent relevant observable inputs are not available, representing the Foundation's own assumptions about the assumptions a market participant would use in valuing the asset or liability, and would be based on the best information available.

The availability of observable inputs can vary from security to security and is affected by a wide variety of factors, including, for example, the type of security, whether the security is new and not yet established in the marketplace, the liquidity of markets, and other characteristics particular to the security. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised in determining fair value is greatest for instruments categorized in Level 3.

The Foundation's investments are traded in quoted public markets, primarily the London Stock Exchange. The year-end valuation is prepared on the basis of mid-market prices from the appropriate stock exchange, the bid price from the relevant fund manager or the last traded price where applicable.

I) Auction Items Inventory

Inventories are stated at the lower of cost or market. Cost is principally determined using the first-in, first out (FIFO) method.

Note 2: Summary of Significant Accounting Policies (continued)

J) Functional Allocation of Expenses

The cost of providing the various programs and supporting services has been summarized on a functional basis in the accompanying statement of activities. Accordingly, certain costs have been allocated among the programs and services in reasonable ratios determined by management.

K) Concentration of credit risk

The Foundation maintains its cash and cash equivalents at major financial institutions, which at times may exceed federally insured limits. The Foundation has not experienced any losses on such accounts.

L) Pensions

The Foundation contributes to personal pension plans for its employee. During the year ending December 31, 2019 and 2018, the Foundation contributed \$1,538 and \$6,368 to such plan, respectively.

M) Income taxes

The Foundation follows FASB ASC Topic 740, *Income Taxes*, and evaluates its income tax positions each year. The Foundation is exempt from federal income taxes under Section 501(c)(3) of Internal Revenue Code and believes it has no uncertain tax positions for open tax years. Accordingly, no provision for income taxes has been made in the financial statements. In addition, the Foundation has been determined by the Internal Revenue Service not to be a "private foundation" within the meaning of Section 509(a) of the Internal Revenue code. There was no unrelated business income for 2019 or 2018.

The Foundation files a Form 990 informational return with the Internal Revenue Service as well as the State of New York. The years ending December 31, 2018, 2017 and 2016 remain subject to examination by applicable taxing authority.

N) Contribution expense

Contributions are recorded when the offer is made.

O) Subsequent events

In preparing these financial statements, the Foundation has evaluated events and transactions for potential recognition or disclosure through November 13, 2020 the date the financial statements were issued. There were no significant subsequent events or transactions which required recognition and disclosure in the financial statements.

Note 2: Summary of Significant Accounting Policies (continued)

New Accounting Pronouncement

ASU No. 2016-14

In August 2016, the FASB issued Accounting Standards Update ("ASU") No. 2016-14, *Not-for- Profit Entities (Topic 958) - Presentation of Financial Statements of Not-for-Profit Entities.* This ASU is a result of the recommendations developed by FASB's Not-for-Profit Advisory Committee and FASB's ongoing review of Generally Accepted Accounting Principles (GAAP) standards to improve existing standards to meet the evolving needs of a dynamic financial reporting environment. The ASU provides for changes in financial statement presentation that effect classification of net assets, presentation of expenses, investment returns and presentation of operating cash flows. It also calls for enhanced disclosures of board designated funds, underwater endowment funds, methods used to allocate costs among functions, and liquidity and availability of resources. The ASU affects all not-for-profit organizations including charities, foundations, colleges and universities, health care providers, religious organizations, trade associations, and cultural institutions, among others. The amendments of ASU No. 2016-14 are effective for annual financial statements issued for periods beginning after December 15, 2017. NDF did not adopt it in 2018 financial statements. NDF adopted ASU No. 2016-14 for the year ended December 31, 2019. As a result of adopting this standard, there was no effect on the NDF's total net assets.

Pursuant to ASU No. 2016-14, the unrestricted net assets of \$3,047,625 reported as of December 31, 2019 have been restated as net assets without donor restrictions. There were not temporarily restricted assets as of December 31, 2019.

ASU 2014-15

In August 2014, the FASB issued Accounting Standards Update ("ASU") No. 2014-15, Presentation of Financial Statements – Going Concern (Subtopic 205-40): Disclosure of Uncertainties about an entity's ability to Continue as a Going Concern. This update requires management to evaluate whether there is substantial doubt about the entity's ability to continue as a going concern. This update is effective for the annual period ending after December 15, 2016, and for annual and interim periods thereafter. Early adoption is permitted. The adoption of this update did not have an impact on the Organization's financial condition and results of operations.

Note 3: Investments at Fair Value

The table below sets forth information about the level within the fair values hierarchy at which the Foundation's investments are measured on December 31, 2019 and 2018 as well as the breakdown of investment income for the year ended December 31, 2019 and 2018:

Note 3: Investments at Fair Value (continued)

	Level 1	Level 2	Level 3
As of December 31, 2019:			
Equities \$	1,113,661	-	\$ -
Fixed income securities	-	885,482	-
Cash held within the investment portfolio	101,361		<u> </u>
Total securities owned, at fair value \$	1,215,022	885,482	·
As of December 31, 2018:			
Equities \$	1,075,084	-	-
Fixed income securities	-	854,809	-
Cash held within the investment portfolio	97,850		
Total securities owned, at fair value \$	1,172,934	854,809	
Investment income for the year ended December 31, 20	19 and 2018 c	onsists of the	following:
		2019	2018
Interest and Dividend Income	S	761	\$ 332
Unrealized and Realized Gains		338,903	22,984
		339,663	23,316

Note 4: Related Party Transactions

The Foundation made contributions to the Novak Djokovic Foundation (Serbia) of \$0 and \$1,497,048 during the years ended December 31, 2019 and 2018, respectively.

The founder of the Foundation made contributions during the year ended December 31, 2018 \$0 Certain contributions have been designated by the Board of Directors as a separate Novak Djokovic donation fund to meet future core and administration costs. It is intended that the balance of these designated funds will be put towards direct charitable activities and future fundraising expenditure. Investment income earned on any amounts invested are included as part of the Novak Djokovic donation fund. As of December 31, 2019, and 2018, the balance of the Novak Djokovic donation fund was \$2,129,939 and \$1,889,122, respectively.

Note 5 - Concentrations

During the year ended December 31, 2019 and 2018 the Foundation received contributions from individual donors which represented 99% and 16% of total support, respectively.

NOVAK DJOKOVIC FOUNDATION (USA) AND AFFILIATE SUPPLEMENTARY INFORMATION CONSOLIDATING SCHEDULE: STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2019

		Novak Djokovic oundation (USA)	Novak Djokovic Foundation (UK) Limited		Eliminations		F	Novak Djokovic Foundation onsolidated
<u>ASSETS</u>								
Cash and cash equivalents Contribution receivable Prepaid expenses Auction items inventory Due from Novak Djokovic Foundation (USA)	\$	546,063 - 2,507 20,000 -	\$	140,042 - - - 22,847	\$	- - - (22,847)	\$	2,507 20,000
Total Current Assets		568,570		162,889		(22,847)		708,612
Investments at fair value Investment in Novak Djokovic Foundation (UK) Limited		- 164		2,347,047		- (164)		2,347,047
Total Assets	\$	568,734	\$	2,509,936	\$	(23,011)	\$	3,055,660
<u>LIABILITIES AND NET ASSETS</u>								
LIABILITIES Accrued Expenses Due to Novak Djokovic Foundation (UK) Limited	\$ \$	4,475 22,847	\$	3,560	\$	- (22,847)	\$	8,035
Total Current Liabilities		27,322		3,560		(22,847)		8,035
NET ASSETS Share capital in Novak Djokovic Foundation (UK) Limited Unrestricted Funds		- 544,787		164 2,506,212		(164) (3,376)		3,047,625
Total Net Assets		544,787		2,506,376		(3,540)		3,047,625
Total Liabilities and Net Assets	\$	572,109	\$	2,509,937	\$	(26,386)	\$	3,055,660

NOVAK DJOKOVIC FOUNDATION (USA) AND AFFILIATE SUPPLEMENTARY INFORMATION CONSOLIDATING SCHEDULE: STATEMENTS OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2019

	Novak Djokovic Foundation (USA)		Novak Djokovic Foundation (UK) Limited		Eliminations		Fo	Novak Djokovic oundation nsolidated
SUPPORT								
Contributions Other income	\$	236,629	\$	4,427 4,694	\$	(3,376)	\$	241,057 1,319
				,		(-))		,
TOTAL SUPPORT		236,629		9,121		(3,376)		242,376
EXPENSES								
Program		7,290		-		-		7,290
Fundraising		7,808		20,626		-		28,434
General and administrative		28,390		74,230		(3,376)		99,244
TOTAL EXPENSES		43,488		94,856		(3,376)		134,968
OTHER INCOME (EXPENSE)								
Interest income		-		761		-		761
Management fee		-		-		-		-
Unrealized gain on investments		-		260,824		-		260,824
Foreign currencies exchange gains (losses)		(665)		78,743		-		78,078
TOTAL OTHER INCOME		(665)		340,328		-		339,663
INCREASE (DECREASE) IN NET ASSETS		192,477		254,593		-		447,071
NET ASSETS - Beginning of year		348,935		2,251,619		-	2	2,600,554
NET ASSETS - End of year		541,412	\$	\$ 2,506,212		\$ -		3,047,625

NOVAK DJOKOVIC FOUNDATION (USA) AND AFFILIATE SUPPLEMENTARY INFORMATION CONSOLIDATING SCHEDULE: STATEMENTS OF FUNCTIONAL EXPENSES DECEMBER 31, 2019

	Djokovic D Foundation Fo	MM Novak ojokovic undation () Limited		Novak Djokovic Foundation I	Djokovic Djokovic Djokovic Djokovic Foundation Foundation Foundation				TOTAL EXPENSES Novak Novak Novak Djokovic Djokovic Djokovi Foundation Foundation Foundati (USA) (UK) Limited Eliminations Consolidation						
Contributions to NDF UK	\$ - \$	- \$	-	\$ - \$	- \$	-	\$ - \$	- \$	-	\$ - \$	- \$	- \$	-		
Contributions to NDF ONLUS (Italy)	-	-	-	-	-	-	-	-	-	-	-	-	-		
Contributions to NDF Serbia	-	-	-	-	-	-	-	-	-	-	-	-	-		
Other Contributions	-	-	-	-	-	-	-	-	-	-	-	-	-		
Insurance	-	-	-	-	-	-	-	-	-	-	-	-	-		
Bank and credit card fees	-	-	-	-		-	-	457	457	-	457	-	457		
Salaries and related	-		-	-	-	-	-	14,492	14,492	-	14,492	-	14,492		
Miscellaneous	-	-	-	-	-	-	3,740	50	3,789	3,740	50	(3,376)	414		
Professional fees	7,290		7,290	-	6,000	6,000	24,650	52,216	76,866	31,940	58,216	-	90,156		
Public Relations	-	-	-	-	14,241	14,241	-	-	-	-	14,241	-	14,241		
Publication, postage and mailings	-	-	-	-	-	-	-	-	-	-	-	-	-		
Subscriptions	-	-	-	7,808	385	8,193	-	7,015	7,015	7,808	7,400	-	15,208		
Travel and related		-	-	-	-	-	-	-	-	-	-	-	-		
Telephone	-	-	-	-	-	-	-	-	-	-	-	-	-		
Computer and Software	-	-		-	-		-	-	-	-	-	-	-		
Website costs	-	-	-	-	-	-	-	-	-	-	-	-	-		
Totals	\$ 7,290 \$	- \$	7,290	\$ 7,808 \$	20,626 \$	28,434	\$ 28,390 \$	74,230 \$	102,619	\$ 43,487 \$	94,856 \$	(3,376) \$	134,968		